



GHL SYSTEMS BERHAD
(Company No. 293040-D)

Quarterly report on consolidated results for the third quarter ended 30 September 2011

B. ADDITIONAL INFORMATION REQUIRED BY THE MAIN MARKET LISTING REQUIREMENTS OF BURSA SECURITIES

B1. Review of Performance

For the current quarter ended 30 September 2011, the Group recorded revenue of RM18.82 million, representing an increase of approximately 20.80% as compared to RM15.58 million achieved in the preceding year's corresponding quarter ended 30 September 2010. The profit before taxation of RM0.11 million of the Group for the current quarter under review is an improvement from the loss before taxation of RM0.40 million in the preceding year's corresponding quarter ended 30 September 2010. The increase in revenue and profit before taxation are mainly attributed to higher sales in monthly service rental, sales of hardware, cards and services during the quarter under review as compared to preceding year corresponding quarter.

For the nine (9) months period ended 30 September 2011, the Group registered revenue of RM51.41 million, which is 22.90% higher than RM41.83 million achieved in the previous corresponding period, mainly due to the higher sales in the local and overseas markets during the period. Correspondingly, the Group recorded profit before taxation of RM0.76 million as compared to the loss before taxation of RM2.87 million recorded in the preceding year's corresponding period.

B2. Comparison of Current Quarter Results with the Preceding Quarter

	<u>Current Quarter ended</u> <u>30 September 2011</u> RM'000	<u>Preceding Quarter</u> <u>ended 30 June 2011</u> RM'000
Revenue	18,819	17,032
Profit Before Tax	108	130

For the current quarter under review, the Group's revenue increased by approximately 10.51% to RM18.82 million, as compared to RM17.03 million reported in the preceding quarter ended 30 June 2011. The increase in revenue is mainly due to higher sales in monthly service rental, merchant discount rate and sales of hardware during the current quarter. Profit before taxation for the current quarter has decreased by RM0.02 million to RM0.11 million as compared to profit before taxation of RM0.13 million in the preceding quarter due to increase in administrative expenses incurred during the quarter.

B3. Current Year's Prospects

The Board of Directors of GHL (“Board”) takes cognizance of the current challenging environment locally and overseas. Therefore, the Board is undertaking a comprehensive review of its overall business operations with a view to enhance its business model and bring the Group towards better performance in the future.

B4. Profit forecast and Profit Guarantee

The Company has not issued any profit forecast or profit guarantee for the current year.

B5. Taxation

	Current Quarter <u>30.09.11</u> RM	Preceding Year Corresponding Quarter <u>30.09.10</u> RM	Current Year To Date <u>30.09.11</u> RM	Preceding Year Corresponding Period <u>30.09.10</u> RM
Tax expenses	-	-	-	3,401

The Group’s tax rate is disproportionate to the statutory tax rate due to unabsorbed tax loss and unutilised tax allowances and deferred tax benefits of certain companies within the Group.

B6. Profit on Sale of Unquoted Investment and/or Properties

There was no disposal of unquoted investment or properties during the financial quarter under review.

B7. Purchase and Disposal of Quoted Securities

There was no purchase or disposal of quoted securities during the financial quarter under review.

B8. Status of Corporate Proposals

There were no corporate proposals announced and not completed as at the date of this report.

B9. Group Borrowings and Debt Securities

The Group’s borrowings and debt securities as at 30 September 2011 are as follows:-

(a) Bank Borrowings

	Total Secured Term Loan RM
Repayable within twelve months	213,226
Repayable more than twelve months	2,397,424
	2,610,650

The secured term loan from a local financial institution is to finance the purchase of three (3) units of 4 ½ storey shop offices. The term loan bears an interest of 5.0% per annum (“pa”) on monthly rest for the first three (3) years and thereafter Base Lending Rate (“BLR”) + 0.60% pa and is repayable over fifteen (15) years. The loan is expected to be fully repaid by year 2019. The term loan interest rate was revised at BLR + 0.00% pa based on letter dated 21 December 2007. Subsequently, the term loan interest rate was revised at BLR – 1.00% pa based on letter dated 23 February 2010 and 26 April 2010. The BLR as at 13 May 2011 is 6.60% pa.

The Group’s banking facilities are secured by the pledging of fixed deposits to the financial institution and pledging of the aforementioned three (3) units of the 4½ storey shop offices.

The portion of the bank borrowings due within one (1) year is classified as current liabilities.

The Group does not have any foreign currency denominated bank borrowings as at 30 September 2011.

(b) **Hire Purchase**

	Total Hire Purchase RM
Repayable within twelve months	875,371
Repayable more than twelve months	1,313,335
	2,188,706

The hire purchase payables of the Group as at 30 September 2011 are for the Group’s motor vehicles and EDC. The portion of the hire purchase due within one (1) year is classified as current liabilities.

B10. Realised and Unrealised Profits/Losses

	Current Quarter As at 30.09.11	Immediate Preceding Quarter As at 30.06.11
	RM	RM
Total accumulated losses of the Company and subsidiaries:-		
- Realised	(27,468,853)	(27,544,914)
- Unrealised	(397,930)	(429,780)
	(27,866,783)	(27,974,694)
Less: Consolidation adjustment	18,859,836	18,859,836
Total group retained	(9,006,947)	(9,114,858)

B11. Off Balance Sheet Financial Instruments

The Group does not have any financial instruments with off balance sheet risk as at the date of this report.

B12. Material Litigation

Save as disclosed below, as at the date of this report, the Group is not engaged in any material litigation, claims, arbitration or prosecution, either as plaintiff or defendant, and the Board is not aware of any proceedings pending or threatened against the Group or of any facts likely to give rise to any proceedings which might materially and adversely affect the financial position or business of the Group:-

- (a) GHL International Sdn Bhd (“GHLI”), GHLSYS Singapore Pte Ltd (“GHLSYS”) and Privilege Investment Holdings Pte Ltd (“Privilege”) had entered into a shareholders’ agreement dated 31 October 2005 (“Shareholders Agreement”) for the purpose of a joint venture. Subsequently, the above-mentioned parties mutually agreed to terminate the Shareholders Agreement via a termination agreement dated 3 March 2006 with a view of entering into a new joint venture subject to further discussions on the terms for such new joint venture. However, the said new joint venture has not eventuated as the parties were unable to reach an agreement on the final terms for the proposed new joint venture. Consequently, a dispute has since arisen in respect of the termination of the Shareholders Agreement.

On 1 April 2006 and 28 April 2006, the Indonesian lawyers acting on behalf of Privilege (“Privilege Lawyers”) have via their letter (“Allegation Letter”) to GHL, GHLI and GHLSYS (collectively “GHL Entities”) alleged various matters against the GHL Entities and certain representatives of the GHL Entities (“GHL Representatives”), amongst others, fraud and misrepresentation in respect of the termination of the Shareholders Agreement, unlawful repudiation of obligations under the Shareholders Agreement, violation of various Indonesian laws and regulations as specified therein, and defamation (“Privilege Threat”).

In this connection, the GHL Entities and GHL Representatives have engaged a firm of Indonesian lawyers (“GHL Lawyers”), to represent and advise them on this matter. In their letter dated 3 April 2006 and subsequently on 6 July 2006, the GHL Lawyers have replied to the allegations made in the Allegation Letter by informing the Privilege Lawyers that the GHL Entities and GHL Representatives have categorically denied all the allegations in the Allegation Letter.

Subsequently, PT Multi Adiprakarsa Manunggal (“PT MAM”) had in its letter dated 13 February 2007 addressed to the GHL Entities and the GHL Representatives referred to the Allegation Letter dated 1 April 2006 and alleged that it was an intended beneficiary of the Shareholders Agreement and a direct contracting party to all contracts arising out of the Shareholders Agreement and it was injured by the unlawful conduct of the GHL Entities. PT MAM also claimed an amount of USD3 million in damages to be payable by or before 20 February 2007, failing which PT MAM deemed itself free to file litigation in Malaysia, Singapore and/or Indonesia and that the GHL Entities’s reporting of accounts receivable in its financial statements may constitute fraudulent misrepresentation as the amount claimed were provided by the GHL Entities as equity contributions to a proposed joint venture company in Indonesia (“PT MAM Threat”). GHLI had in its letter dated 21 February 2007 replied to PT MAM requesting them to refer to the letter dated 6 July 2006 issued by GHL Lawyers to Privilege Lawyers and that GHLI remained open to meeting with PT MAM to resolve matters amicably.

As the matter has yet to proceed to Court, the GHL Entities and GHL Representatives hope to negotiate with Privilege and/or PT MAM to settle the matter amicably. The GHL Lawyers had expressed that they were not aware of any doctrine of intended beneficiary under Indonesian law in respect of the PT MAM Threat. The GHL Lawyers are of the view that there are legal grounds for the GHL Entities to defend both the Privilege Threat and the PT MAM Threat in the event that litigation is commenced in the Courts of the Republic of Indonesia. However, the GHL Lawyers have qualified all such views by expressing that the Indonesian judiciary is sometimes unpredictable in its decision-making process and that a decision may not necessarily be based on the merits of a case. However, as no calculation of a claim for damages has been submitted by Privilege or its Indonesian lawyers and the PT MAM's claim for USD3 million was not quantified, the GHL Lawyers are not able to opine fully on the financial consequences to the GHL Entities.

Meanwhile on 13 May 2009, GHLI received a letter from Messrs Zaid Ibrahim & Co., representing Privilege with the following claims:-

- (i) Payment of the sum of USD3,009,700.00 as general damages suffered by Privilege arising out of GHLI's failure to perform the obligations;
- (ii) Payment of the sum of USD43,047.00 as special damages for expenses incurred by Privilege in setting up PT MAM and GHLSYS;
- (iii) Return of all confidential information, trade secrets and/ or any other proprietary information belonging to Privilege that remain in GHLI's and/ or any other related party's custody;
- (iv) Provision of a written undertaking that GHLI does not have any confidential information, trade secrets and/ or proprietary information belonging to Privilege other than that which was returned, and that GHLI has not and will not utilize the confidential information, trade secrets and/ or proprietary information save other than in the course of the joint venture; and
- (v) Payment of the sum of RM2,500.00 being the cost of the letter of demand.

On 19 May 2009, the management through its solicitor, Messrs. Sreenevasanyoung, denied each and every allegation as set out in the letter and denied being liable as alleged or at all.

The Board is of the view that the GHL Entities have a good defence against such claims made by Privilege. The directors of GHL are of the opinion that should this matter go to court, the GHL Entities will vigorously defend its position.

- (b) Payment Processing Corporation ("PPC" or "Plaintiff") had entered into a Memorandum of Agreement ("MOA") with GHLSYS Philippines, Inc. ("GHLP" or "Defendant") wherein the former sold and transferred to the latter its merchant acquiring business and the management of its merchant portfolio, the purchase price of which is to be paid in 48 equal monthly installments every 15th of the month through a revenue-sharing scheme. PPC claims that payments are delayed, there were unauthorized deductions such as withholding tax and value added tax and there was unreported revenue which caused it to lose substantial income.

A Writ of Summons (“Summons”) dated 25 April 2011 filed by PPC was served to the GHLP’s office address at the 16th Floor, BA Lepanto Condominium, 8747 Paseo de Roxas Avenue, Makati City on 10 May 2011.

PPC prays for the compliance with the MOA as indicated in (i) to (vii) below and the payment of the amount as indicated in (viii) to (x) below:

- (i) pay PPC the correct amount of share in the revenues (within 15 days of the following month of the transaction) based on the formula under the MOA;
- (ii) refund to PPC the withholding tax of Peso 602,860.81;
- (iii) include manual transactions of merchants belonging to the Merchant Portfolio in computing for PPC’s share in the Revenues;
- (iv) provide PPC with the correct accounting of revenues derived from the Merchant Portfolio;
- (v) stop making unauthorised deductions from PPC share in revenues such as withholding taxes, value added taxes and other tax penalties;
- (vi) pay PPC the stipulated late payment of PPC share in revenue as of 3 March 2011 of Peso 86,577.85;
- (vii) pay PPC the stipulated overdue interest from unreported share in revenues at the rate of 12% from due date of payment;
- (viii) to pay PPC additional exemplary damages of Peso 500,000.00;
- (ix) to pay PPC’s attorney’s fees of Peso 250,000.00; and
- (x) to pay PPC’s litigation expenses of Peso 100,000.00.

GHLP is given fifteen (15) days within which to file its Answer to the Complaint wherein defenses will be raised. In the Answer, counter claims may also be filed if it is proven that PPC filed this case merely to harass.

GHLP’s lawyers had subsequently on 2 June 2011 filed an Omnibus Motion (“Omnibus”) asking the Court to issue an Order:

- a. Requiring PPC to file with the Court and to furnish GHLP copies of page 7 of Annex C-1 and page 3 of Annex E-1 of the Complaint; and
- b. Ordering PPC to file or submit a bill of particulars or a more definite statement of its claim.

The Omnibus was heard on 8 June 2011 and PPC was given fifteen (15) days within which to answer said pleading. While PPC addressed the first item requested in its comment, it opposed the motion for bill of particulars in its opposition (to Motion for Bill of Particulars) with Compliance (re Mission Page) dated 23 June 2011.

GHLP's lawyers had filed its Answer to the Complaint filed by PPC against GHLP on 3 November 2011 with the Regional Trial Court of Makati, Branch 58. A copy of the Answer was likewise furnished the counsel for Plaintiff.

GHLP raised as defenses to the claims of Plaintiff the following:

- a. Acts of third persons, particularly that of the merchant acquiring banks, have rendered the compliance with the period within which to pay Plaintiff and to submit revenue sharing reports impossible to perform;
- b. In accepting payments from Defendant, Plaintiff condoned the delay;
- c. No unauthorized deductions made by Defendant of Plaintiff's share in the revenue;
- d. Plaintiff has not shown that it is entitled to revenue from manual transactions;
- e. Plaintiff has not shown that it is entitled to exemplary damages; and
- f. Plaintiff has not shown that it is entitled to attorney's fees, litigation expenses and costs of suit.

As a counterclaim, GHLP prayed for the reformation of the Memorandum of Agreement subject of the Complaint. Exemplary damages and attorney's fees were also claimed.

Upon receipt of GHLP's Answer, PPC will either file a reply thereto within 10 days therefrom or move for the setting of the case for pre-trial wherein stipulation of facts, pre-marking of exhibits and issues identification will be had. The Court will, prior to the pre-trial, refer the case to mediation which is mandatory wherein parties are given the opportunity to settle amicably.

The Board is of the view that the GHLP have a good defence against such claims made by PPC and GHLP will vigorously defend its position.

- (c) GHLP (Thailand) Co. Ltd. ("GHLP" or "Plaintiff") had served on Global Icare Corporation Co. Ltd. ("Global" or "Defendant"), a Statement of Claim and Writ of Summons on 22 May 2011 to claim the following:-

- (i) The Defendant shall pay the amount of 16,824,394.41 Baht and the interest calculated from the date of filing onward at 15% from principal amount of 16,367,469.24 Baht per year, until the Defendant complete the payment requested by the Plaintiff; and
- (ii) The Defendant shall be responsible for all the court fees and attorney fees.

On 4 August 2011, GHLP had signed a binding agreement ("Agreement") and reached a settlement of the Summons between GHLP and Global ("Parties") before hearing from the Court on 19 August 2011. The Parties agreed to withdraw all legal action against each other when the Agreement is signed between the Parties and the following conditions are met:-

- (i) Global agreed to pay 1,000,000 Baht within three (3) business days upon signing the Agreement and to pay the remaining balance of 3,930,750 Baht within ninety (90) days from the date of signing the Agreement. The total amount of 4,930,750 Baht is for the 275 units of terminals and X-10 installed at the post offices and 206 units of terminals installed at the non-post office merchants.
- (ii) GHLT agreed to retrieve the remaining terminals at post offices and issue a credit note to Global.

Following the due performance by the Parties of the terms of Agreement, the Summons will be discontinued and further announcement will be made upon its fulfilment. However, if the performance by the Parties are not duly fulfilled, GHLT will proceed with Summons (or court hearing date on 19 August 2011).

On 19 August 2011, GHLT had through its solicitor filed a Petition to withdraw the GHLT's legal action against Global.

B13. Dividend Proposed

There was no dividend declared during the quarter under review.

B14. Earnings Per Share

a) Basic earnings per share

The basic earnings per share is calculated by dividing the net profit for the period attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the financial period and excluding the treasury shares held by the Company.

b) Diluted earnings per share

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity holders of the parent and weighted average number of ordinary shares in issue during the period and excluding treasury shares held by the Company.

<u>Basic</u>		Current Quarter <u>30.09.11</u>	Preceding Year Corresponding Quarter <u>30.09.10</u>	Current Year To Date <u>30.09.11</u>	Preceding Year Corresponding Period <u>30.09.10</u>
Net profit/(loss) attributable to equity holders of the parent	(RM)	107,911	(395,452)	763,862	(2,867,456)
Weighted average number of ordinary shares in issue and issuable	(Unit)	142,280,297	152,382,049	142,280,297	148,529,393
Basic earnings/(loss) per share	(Sen)	0.08	(0.26)	0.54	(1.93)

<u>Diluted</u>		Current	Preceding Year	Current Year	Preceding Year
		Quarter	Corresponding	To Date	Corresponding
		<u>30.09.11</u>	<u>30.09.10</u>	<u>30.09.11</u>	<u>30.09.10</u>
Net profit/(loss) attributable to equity holders of the parent	(RM)	107,911	(395,452)	763,862	(2,867,456)
*Weighted average number of ordinary shares in issue and issuable	(Unit)	142,280,297	152,382,049	142,280,297	148,529,393
Diluted earnings/(loss) per share	(Sen)	0.08	(0.26)	0.54	(1.93)

*The number of shares exercised under ESOS was not taken into account in the computation of diluted earnings per share because the effect on the basic earnings per share is antidilutive.

B15. The Memorandum of Understanding pursuant to Paragraph 9.29 of Main Market Listing Requirements of Bursa Securities

On 31 July 2008, GHL had entered into a memorandum of understanding (“MOU”) with a Filipino group on the event date represented by Mr. Ferdinand A Domingo to establish teaming arrangement between GHL & the Filipino Group to undertake the business of providing information technology solutions in the Philippines through a joint venture agreement.

There was no material development or changes in the status of the above mentioned MOU since the date of announcement.